

Agenda Item

Originator Finance	Appointment of Municipal Advisor
Date 1/12/2016	

Description

The Port Authority is asked to approve Springsted, Inc. as the City's Public Municipal Advisors for 2016.

There is no fee increase to the City of Bloomington from 2015 to 2016. It should be noted that the City of Bloomington serves as a preferred client of Sprinsted, Inc. and remains at least 10% below their standard fee structure.

2014 Fee	2015 Fee	Proposed 2016 Fee
		-
Principal, Senior Officers -	Principal, Senior Officers -	Principal, Senior Officers -
\$195/hour	\$205/hour	\$205/hour
Office and Project Manager -	Office and Project Manager -	Senior Professional Staff -
\$170/hour	\$180/hour	\$180/hour
Senior Associates - \$140/hour	Senior Associates - \$150/hour	Professional Staff - \$150/hour
Associates - \$130/hour	Associates - \$65/hour	Associates - \$65/hour
Support Staff - \$58/hour	Support Staff – Incorporated into	Support Staff - Incorporated into
	fees above	fees above.
For all general obligation debt	For all general obligation debt	For all general obligation debt
issued, a fee of \$.60 for \$1,000 of	issued, a fee of \$.60 for \$1,000 of	issued, a fee of \$.60 for \$1,000 of
bonds plus their actual hourly costs	bonds plus their actual hourly costs	bonds plus their actual hourly costs
incurred in the issuance of the debt.	incurred in the issuance of the debt.	incurred in the issuance of the debt.
For all issues of a more complex	For all issues of a more complex	For all issues of a more complex
nature, a fee of \$.85 per \$1,000 of	nature, a fee of \$.85 per \$1,000 of	nature, a fee of \$.85 per \$1,000 of
bonds plus their actual hourly costs	bonds plus their actual hourly costs	bonds plus their actual hourly costs
incurred.	incurred.	incurred.
Standard arbitrage annual	Standard arbitrage annual	Standard arbitrage annual
calculation is \$1,500 for one year	calculation is \$1,500 for one year	calculation is \$1,500 for one year
and \$400 for each additional year.	and \$400 for each additional year.	and \$400 for each additional year.
A combined year calculation for up	A combined year calculation for up	A combined year calculation for up
to five years would not exceed	to five years would not exceed	to five years would not exceed
\$3,100.	\$3,100.	\$3,100.

Annual fees for continuing disclosure will be \$1,300 for an annual update plus \$200 for each debt obligation not to exceed \$3,300 total.

Requested Action	Rec	quested	d Actio	n
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Approve Springsted, Inc. as the Port Authority's Public Municipal Advisor for 2016.

Attachments: